



**FOR IMMEDIATE RELEASE**

**Ann Arbor, MI, February 15, 2021 – Ann Arbor, MI** – UTEC announces a recent new hire in the company; Les Harris joins the organization as Director of Sales for Advanced Technology & Solutions.

“I am thrilled to join the UTEC team,” states Harris. “UTEC provides clients with best of breed technology and specialized solutions to help them manage their businesses efficiently and prides itself upon the fundamental values of relationship, integrity, and innovation. I am happy to have joined.”

Harris brings over 30 years of business technology experience, most recently with Ricoh as Marketplace Vice President of Sales for Michigan. Originally from Allen Park, he enjoys racquet sports, reading, boating, and spending time with his wife of 26 years and their three boys, living in Rochester Hills. Harris is excited about the menu of the technology products and services UTEC offers its clients and the highly-rated local customer service UTEC provides.

“Gaining a skill set and leader like Les to join our team is a huge win,” says Kevin Van Kannel, UTEC President. “A talent like Les is rare, and we are fortunate to have him in our organization. Les can look at the big picture and break down complex situations in easily understood and implemented strategies. I know our customers and prospects will enjoy his personality and reap the benefits of his knowledge and solutions to their workplace.”

As the Director of Sales for Advanced Technology & Solutions, Harris will lead strategic sales initiatives for UTEC’s IT department.

## **ABOUT UTEC**

UTEC, established in 1975 in Ann Arbor, Michigan, is a growing company recognized as a leader in office and information technology solutions and services. UTEC offers state-of-the-art products and unwavering customer service that has helped grow and expand its operations throughout Michigan.

UTEC employs a staff of over 30 people and provides the following products and services: a variety of IT solutions, including managed network capabilities, multi-function printers & copiers, wide-format printers, managed print services, VoIP phone systems, digital and interactive displays, document management solutions, thermal imaging kiosks, postage meters, and mailing solutions. UTEC can attribute much of its growth over the past several years by specializing in customized IT and Smart Office Solutions.

UTEC's focus extends beyond the products and services they offer. UTEC supports local communities, including many non-profit organizations, Chambers of Commerce, high school, and collegiate academics and athletics.

For more information on UTEC's business products and services, contact UTEC, 1995 Highland Drive, Suite. C, Ann Arbor, MI 48108. For online company and product information, visit our website at [www.utecit.com](http://www.utecit.com) or email us at [info@utecit.com](mailto:info@utecit.com).

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